

## Annex 2 - Price Table for commercial offer – RFT/ICRC/GVA22/032

**Seller:**

*Please state your sales prices without VAT in blue columns:*

| Item Code   | Item Description                    | Item Qty. per Parcel | Unit   | Origin | Brand | Incoterms® ICC 2020 (without pallets)  | Unit Price per Item (in EUR) | Incoterms® ICC 2020 (with pallets)                   | Unit Price per Item (in EUR) | Incoterms® ICC 2020 (without pallets) | Unit Price per Item (in EUR)                            | Incoterms® ICC 2020 (with pallets)  | Unit Price per Item (in EUR) |
|---|-------------------------------------|----------------------|--------|--------|-------|--|------------------------------|--|------------------------------|---------------------------------------|---|-------------------------------------|------------------------------|
| KRELHYPA05P2  | Washing powder, 1kg bag             | 4                    | kg     |        |       | FCA seller's warehouse (Location name) |                              | FCA seller's warehouse (Location name)               |                              | FOB nearest Port (Specify the port)   |   | FOB nearest Port (Specify the port) |                              |
|   | Sanitary pads, pack of 20 pcs       | 2                    | pack   |        |       |  |                              |  |                              |                                       |   |                                     |                              |
|   | Disposable razor, pack of 10 pcs    | 1                    | pack   |        |       |  |                              |  |                              |                                       |   |                                     |                              |
|   | Shaving cream, 70g tube             | 1                    | tube   |        |       |  |                              |  |                              |                                       |   |                                     |                              |
|   | Toothpaste for adult, 125g tube     | 2                    | tube   |        |       |  |                              |  |                              |                                       |   |                                     |                              |
|   | Toothbrush for adult, pack of 5 pcs | 1                    | pack   |        |       |  |                              |  |                              |                                       |   |                                     |                              |
|   | Body soap, 125g piece               | 13                   | pcs    |        |       |  |                              |  |                              |                                       |   |                                     |                              |
|   | Hair shampoo, 500ml bottle          | 1                    | bottle |        |       |  |                              |  |                              |                                       |   |                                     |                              |
| Dish washing liquid, 1L bottle                          | 3                                   | bottle               |        |        |       |  |                              |  |                              |                                       |   |                                     |                              |
| <b>Total Price per Parcel (without pallets in EUR):</b> |                                     |                      |        |        |       |  | 0                            | <b>Total Price per Parcel (with pallets in EUR):</b> |                              | 0                                     | <b>Total Price per Parcel (without pallets in EUR):</b> |                                     | 0                            |

| Item Code   | Item Description                    | Item Qty. per Parcel | Unit   | Origin | Brand | Incoterms® ICC 2020 (without pallets)  | Unit Price per Item (in EUR) | Incoterms® ICC 2020 (with pallets)                   | Unit Price per Item (in EUR) | Incoterms® ICC 2020 (without pallets) | Unit Price per Item (in EUR)                            | Incoterms® ICC 2020 (with pallets)  | Unit Price per Item (in EUR) |
|---|-------------------------------------|----------------------|--------|--------|-------|--|------------------------------|--|------------------------------|---------------------------------------|---|-------------------------------------|------------------------------|
| KRELHYPA05P3  | Washing powder, 1kg bag             | 4                    | kg     |        |       | FCA seller's warehouse (Location name) |                              | FCA seller's warehouse (Location name)               |                              | FOB nearest Port (Specify the port)   |   | FOB nearest Port (Specify the port) |                              |
|   | Sanitary pads, pack of 20 pcs       | 2                    | pack   |        |       |  |                              |  |                              |                                       |   |                                     |                              |
|   | Disposable razor, pack of 10 pcs    | 1                    | pack   |        |       |  |                              |  |                              |                                       |   |                                     |                              |
|   | Shaving cream, 70g tube             | 1                    | tube   |        |       |  |                              |  |                              |                                       |   |                                     |                              |
|   | Toothpaste for adult, 125g tube     | 2                    | tube   |        |       |  |                              |  |                              |                                       |   |                                     |                              |
|   | Toothbrush for adult, pack of 5 pcs | 1                    | pack   |        |       |  |                              |  |                              |                                       |   |                                     |                              |
|   | Body soap, 125g piece               | 13                   | pcs    |        |       |  |                              |  |                              |                                       |   |                                     |                              |
|   | Hair shampoo, 500ml bottle          | 1                    | bottle |        |       |  |                              |  |                              |                                       |   |                                     |                              |
|   | Dish washing liquid, 1L bottle      | 3                    | bottle |        |       |  |                              |  |                              |                                       |   |                                     |                              |
| Hand towel, 70 x 40cm                                   | 2                                   | pcs                  |        |        |       |  |                              |  |                              |                                       |   |                                     |                              |
| <b>Total Price per Parcel (without pallets in EUR):</b> |                                     |                      |        |        |       |  | 0                            | <b>Total Price per Parcel (with pallets in EUR):</b> |                              | 0                                     | <b>Total Price per Parcel (without pallets in EUR):</b> |                                     | 0                            |

Your price breakdown (fixed costs and variable costs related to main raw material):

Your preferred formula for the price revision and main raw material price index (including reference website):